

# Aaron Samuel Berman

California Institute of Technology  
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## Education

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Ph.D., Social Sciences, California Institute of Technology, 2024 — Present

M.S., Behavioral and Computational Economics, Chapman University, 2024

B.A., *summa cum laude*, Economics, Chapman University, 2023

## Fields & Interests

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Experimental Economics, Behavioral Economics, Risk Preference, Market Design, Collective Action

## References

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- Charles Sprenger — Professor of Economics, Caltech — sprenger@caltech.edu
- Marina Agranov — Professor of Economics, Caltech — magranov@caltech.edu
- Laurence Iannaccone — Professor of Economics, Chapman University — iannacco@chapman.edu
- David Porter — Professor of Economics, Chapman University — dporter@chapman.edu

## Working Papers

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1. Berman, Aaron S.; Cer Askin, Saika; Shapeng, Jiang; Shachat, Jason; Porter, David. 2025. *Dictators and Lying Dictators: An experimental investigation of preference based-group biases in Chinese and American interactions. ESI Working Paper 25-12.*  
[https://digitalcommons.chapman.edu/esi\\_working\\_papers/426/](https://digitalcommons.chapman.edu/esi_working_papers/426/).
2. Berman, Aaron S.; Iannaccone, Laurence R.; Modak, Mouli. 2023. *How Personalized Networks Can Limit Free Riding: A Multi-Group Version of the Public Goods Game. ESI Working Paper 23-12.* [https://digitalcommons.chapman.edu/esi\\_working\\_papers/392/](https://digitalcommons.chapman.edu/esi_working_papers/392/).

## Works in Progress

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1. Berman, Aaron S.; O'Donoghue, Ted; Sprenger, Charles D. *Expanding Common-Ratio and Common-Consequence Comparisons.*
2. Berman, Aaron S.; Agranov, Marina. *Connecting Collective Action Problems: Binary Threshold Public Goods Games and Binary Coordination Games in the Laboratory.*
3. Berman, Aaron S.; Rospuskova, Olga. *One-Sided Assignment Problem: An Experimental Study.*

## Grants & Awards

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The Ronald and Maxine Linde Institute of Economic and Management Sciences Research Grant  
\$5,000, Caltech, 2025

Economic Science Institute Fellowship, Chapman, 2023-2024

Certificate in Applied Statistical Analysis, Chapman, 2024

Provost's List, Chapman, 2020-2023

Presidential Scholar, Chapman, 2020-2023

## Seminar & Conference Presentations

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**2024:** Brown Bag Seminar, Chapman University

## Workshops & Conferences Attended

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**2025:** Summer Program in Theory-Based Experiments and Post-School Behavioral/Experimental Workshop, LAX, BEESCUits

**2024:** The Pareto Conference, Institute for the Study of Religion Economics and Society Graduate Student Workshop, Los Angeles Experiments Workshop (LAX), Behavioral & Experimental Economics Stanford-Caltech-UC Student Conference (BEESCUits), Summer Institute in Theory-Based Experiments

## Teaching

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### Teaching Assistant, Caltech

EC 11 Introduction to Economics, Winter 2026

EC 11 Introduction to Economics, Fall 2025

### Teaching Assistant, Chapman

ECON 452 Econometrics, Spring 2024

ECON 315 Economics of Religion, Spring 2023

ECON 200 Principles of Microeconomics, Fall 2023

ECON 425 Economics of Non-Market Behavior, Fall 2023

## Misc

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**Programming:** Python, JavaScript, R, Stata

**Community:** Caltech Accountability Partner's Program (mentorship), Fall 2025; Caltech Orientation Guide 2025, Caltech Experimental Coffee Hour Organizer, 2026